

Job Title: Automotive Finance Manager
Location: Pacific Chevrolet Buick GMC Ltd.
Job Type: Full-time

Job Overview:

We are seeking a highly motivated and experienced Automotive Finance Manager to join our team. This key role is responsible for overseeing all aspects of the vehicle financing process, providing customers with tailored financing options, and ensuring compliance with financial regulations. The ideal candidate will have a strong background in automotive finance and a customer-centric approach.

Key Responsibilities:

- Work closely with customers to understand their financial needs and present suitable vehicle financing options.
- Collaborate with lending institutions to secure financing approvals.
- Negotiate loan terms, rates, and payment plans with customers.
- Maintain accurate records of financial transactions, contracts, and customer agreements.
- Ensure compliance with all state and federal laws, as well as dealership policies and procedures.
- Assist in managing the dealership's finance department and coordinating with other departments.
- Stay up-to-date with the latest automotive finance products, trends, and regulations.
- Provide guidance and leadership to the finance team, ensuring high levels of customer satisfaction and efficiency.
- Handle customer inquiries, resolve issues, and provide exceptional service.

Qualifications:

- Proven experience as an Automotive Finance Manager or in a similar role within the automotive industry.
- Strong knowledge of vehicle financing, leasing, and insurance products.
- Excellent negotiation, communication, and interpersonal skills.
- Detail-oriented with the ability to manage multiple tasks simultaneously.
- Familiarity with relevant financial regulations and compliance standards.
- Ability to work in a fast-paced environment while maintaining a high level of accuracy.
- A bachelor's degree in finance, business, or a related field is preferred but not required.

Compensation:

- Competitive salary, plus performance-based incentives 60,000-100,000/Yr
- Health Benefits

How to Apply:

Interested candidates should submit their resume and cover letter to will@pacificchev.com or apply in person at 3800 Johnston Road, Port Alberni.