

Opportunity

As an Inside Contract Sales Representative, you will be instrumental in driving contract sales by managing relationships with commercial clients, understanding their project needs, and providing tailored building materials solutions. Your role will involve effective communication, collaboration with external partners, and achieving sales targets. The shifts are Monday to Friday. Wage range is \$23-\$28.65, based on experience.

The Company

Slegg Building Materials is a division of GMS Canada. Slegg has been in the business for over 75 years as the largest building materials supplier to the construction industry on Vancouver Island.

Slegg recognizes that employees are their most valuable resource and an integral part of their success. Their goal is to attract and retain the highest quality candidates. Slegg encourages the development of their employees and believes it is necessary for the growth and success of the company.

Location - Tofino

Located on the west coast of Vancouver Island, you can enjoy a quiet lifestyle, beach and surf all year round. Our Tofino team is known for always delivering the best customer service and experience from Tofino to Ucluelet. It is our smallest branch with a small team of hard workers. This is a branch where "everybody knows your name"

If you believe you have the ability and desire to be part of a team that always strives for excellence and be known in this small community then we have a great opportunity for you.

Responsibilities

- Project quotes, enter delivery orders, place special orders, and assist in purchasing.
- Build strong customer relationships through reliable call backs, follow up on deliveries, and awareness of project timeline to foresee material needs.
- Maintaining merchandising standards in designated areas
- Will be required to become subject matter expert.
- Attend sales team meetings as needed.
- Be a source of knowledge and willing to learn about new building materials: lumber, roofing, siding, insulation, drywall, hardware, retaining walls, pavers, concrete, etc.
- Take pride in your work environment keeping your desk area clean and presentable.
- Respect and obey safety policies and procedures in our yard and on job sites.
- All other duties as directed by management.

Requirements

- A broad knowledge of building supplies is necessary.
- Available to work a variety of hours including weekends.
- Sales experience an asset
- Competitive spirit and results driven.
- Computer Skills required.
- Able to multi-task and prioritize.
- Self-motivated and detail oriented.

Please send resume to Nicole Murphy at n.murphy@slegg.com